

Top Merchants 2011
 IN ASSOCIATION WITH GRUPPO ITALIANO VINI
 Qualità innanzitutto

TOP MERCHANTS AWARD WINNERS

Harpers Wine & Spirit proudly raised a toast to the UK's best independent wine retailers at the first annual Top Merchants Awards.

The great and the good of the wine trade gathered to celebrate the UK's finest indies which have shown excellence in eight key trading disciplines. The awards were sponsored by GIV and Wines of Chile and were presented by Harpers Wine & Spirit editor Richard Siddle and Wines of Chile's UK director Michael Cox.

And the winners were:

1 Well done to Devon's Christopher Piper Wines which scooped Best Independent Buying Team

2 Pats on the back for Cambridge Wines, named Best Independent Employer

3 A Guess the Grape blind-tasting game by Corks & Cases won the gong for Best Innovation

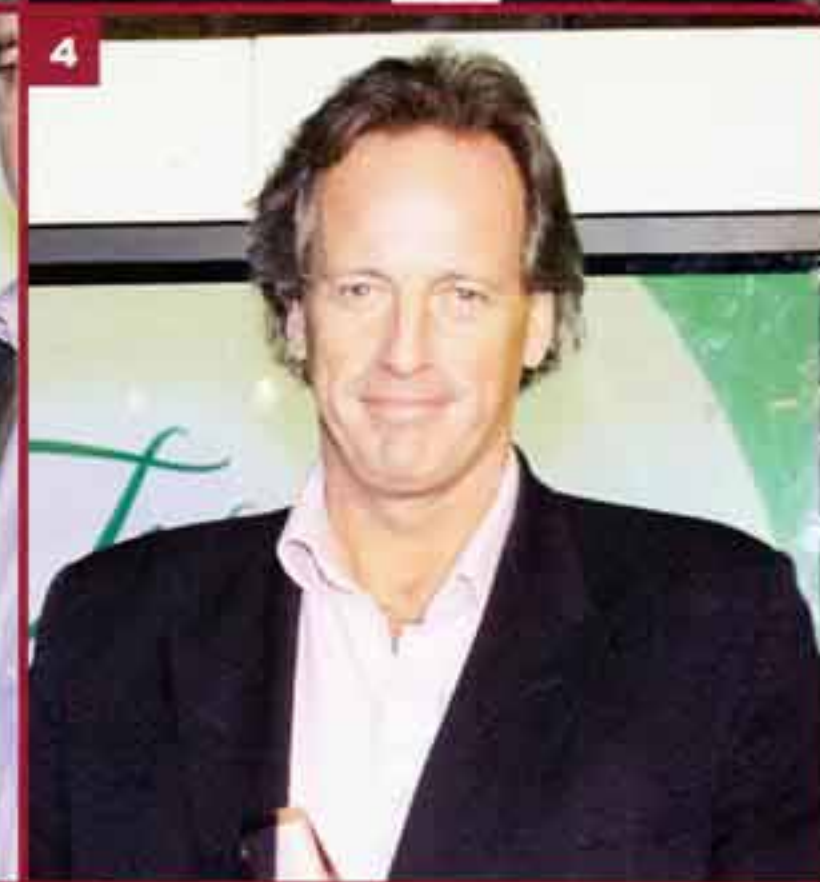
4 Nice work from Oxford Wine Company – Best Independent Wine Merchant With Three Stores or Fewer

5 Good job Corks Out – Best Independent Merchant With More Than Three Stores

6 Congratulations to Christopher Piper Wines of Devon which won the Best Digital Strategy

7 Hanging Ditch won the Outstanding Customer Service award – hats off to Ben Stephenson

8 Well done to the Oxford Wine Company for its Best Wholesaler award.



1 Chris Piper, 2 Hal Wilson, 3 Angela Newton, 4 Ted Sandbach, 5 Ruth Yates, 6 John O'Keeffe, 7 Ben Stephenson, 8 Ted Sandbach